



## Moderne preventie: wat weten we al daarover?

Lezing op donderdag 17 november 2016 op  
de vijfde preventieconfrentie te Leiden

# Opbouw van de voordracht



Guus Schrijvers

1. Wat bewezen is over preventieve interventies
2. Vijf successen uit het verleden
3. Thans: moderne preventie
4. Conclusies



# Opbouw van de voordracht



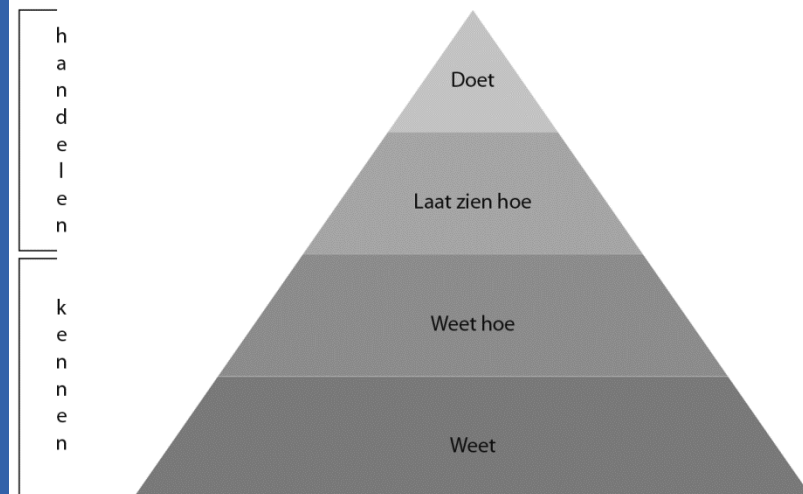
Guus Schrijvers

1. **Wat bewezen is over preventieve interventies**
2. Vijf successen uit het verleden
3. Thans: moderne preventie
4. Conclusies



- Losse interventies werken niet
- Alleen informatie verstrekking werkt niet
- Een wijkgerichte of gemeenschapsgerichte aanpak werkt wel
- Gezondheidsdidactiek is nodig

Afbeelding 3.1 De didactische driehoek van Miller



Bron: Miller GE. The assessment of clinical skills/Competence/performance. Acad Med 1990; 65: 563-7.

# Losse interventies werken niet



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- Franco M. et al., Population-wide weight loss and regain in relation to diabetes burden and cardiovascular mortality in Cuba 1980-2010: repeated cross sectional surveys and ecological comparison of secular trends, *BMJ* 2013; 346:f1515.
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# Een multi-actoren model werkt wel



Guus Schrijvers

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# Een multi-actoren model werkt wel (2)



Guus Schrijvers

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- Kmietowicz Z., Multidisciplinary teams are needed throughout UK to manage obesity, BMJ 2012; 346:e8679. doi: 10.1136/BMJ,e8679.
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# Een multi-actoren model werkt wel (3)



Guus Schrijvers

- Utrecht-Overvecht (Big Move), Weight Watchers, Amersfoort (Be Slim), Hartslag Limburg
- De VWS - proeftuinen?
- Accountable Care Organizations (ACO's) in the USA
- Canterbury District Health Board in Nieuw Zeeland
- Esther programma in de Zweedse provincie Jönköping
- German Disease Management Programs with nudges for patients
- Gesundes Kinzigstal
- Nuka System of Care in Alaska
- Torbay Care Trust in England
- Vitality Health Promotion Program in South Africa





# Een multi-actoren model werkt wel (3)



Guus Schrijvers

- Utrecht-Overvecht (Big Move), Weight Watchers, Amersfoort (Be Slim), Hartslag Limburg
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# Vitality's model of making members healthier



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Know your health

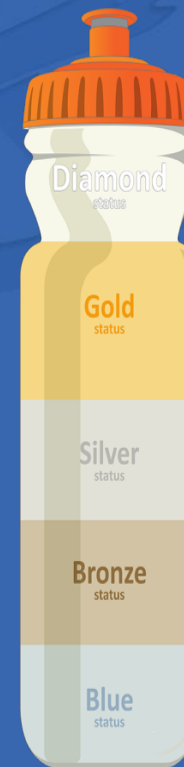
Improve your health

Enjoy the rewards

Complete the Vitality assessments

Engage in activities and earn points

Achieve a Vitality Status and enjoy the rewards







## Cross-sectional

## Longitudinal

### PREVENTING CHRONIC DISEASE PUBLIC HEALTH RESEARCH, PRACTICE, AND POLICY

VOLUME 6: NO. 4 OCTOBER 2009

ORIGINAL RESEARCH

#### Fitness-Related Activities and Medical Claims Related to Hospital Admissions – South Africa, 2006

Estelle V. Lambert, PhD; Rosanne da Silva, Deepak Patel, MD, MSc; Libero Fatti, PhD; Tracy Kolbe-Alexander, PhD; Adam Nouch; Craig Nossel, MChB; MBE; Wayne Derman, MChB, PhD; Thomas Gaziano, MD, MSc

**Suggested citation for this article:** Lambert EV, da Silva R, Patel D, Fatti L, Kolbe-Alexander T, Nouch A, et al. Fitness-related activities and medical claims related to hospital admissions – South Africa, 2006. *Prev Chronic Dis*. 2009;6(4). [http://www.cdc.gov/pri/issues/2009/oct/06\\_0226.htm](http://www.cdc.gov/pri/issues/2009/oct/06_0226.htm). Accessed [date].

#### PEER REVIEWED

#### Abstract

**Introduction.** We report on the effect of an incentive-based wellness program on medical claims and hospital admissions among members of a major health insurer. The focus of this investigation was specifically on fitness-related activities in this insured population.

#### Methods

Adult members of South Africa's largest private health insurer ( $n = 948,974$ ) were grouped, a priori, on the basis of documented participation in fitness-related activities, including gym visits into inactive (80%, equivalent to  $\leq 3$  gym visits/week), low active (7.9%, 4–23 gym visits/week), moderate active (5.2%, 24–48 gym visits/week), and high active (7.4%,  $\geq 49$  gym visits/week). We compared medical claims data related to hospital admissions between groups after adjustment for age, sex, medical plan, and chronic illness burden.

#### Results

Hospitalization costs per member were lower in each activity group compared with the inactive group. This same pattern was demonstrated for admissions rates.

There was good agreement between level of participation in fitness-related activities and in other wellness program offerings; 90% of people only nominally engaged in the wellness program also were low active or inactive, whereas 84% of those in the high active group also had the highest overall participation in the wellness program.

#### Conclusion

Participation in fitness-related activities within an incentive-based health insurance wellness program was associated with lower health care costs. However, involvement in fitness-related activities was generally low, and further research is required to identify and address barriers to participation in such programs.

#### Introduction

Physical activity can reduce illnesses and deaths linked to chronic diseases (1,2). The health benefits of physical activity increase with increasing frequency, duration, and intensity of exercise (3–4). Data from longitudinal cohort studies suggest that physical inactivity is associated with at least a 1.5-fold to 2.0-fold higher risk of most chronic diseases of lifestyle, such as coronary heart disease, type 2 diabetes, and hypertension (1,5), and accounts for an estimated 1.3% of lost disability-adjusted life-years worldwide. Furthermore, studies corroborate the public health recommendation that 30 minutes of accumulated, moderate-to-vigorous intensity physical activity on most days is protective for these chronic diseases (3). The associated risk of inactivity is similar in magnitude to many other well-known risk factors, such as overweight, smoking, hyperlipidemia, and low fruit and vegetable intake (1,6).

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Financial Analysis

#### Participation in Fitness-Related Activities of an Incentive-Based Health Promotion Program and Hospital Costs: A Retrospective Longitudinal Study

Deepak Patel, MD, MSc; Estelle V. Lambert, PhD; Rosanne da Silva, BSc(Hons), FFA; Mike Greyling, MSc; Tracy Kolbe-Alexander, BSc, PhD; Adam Nouch, BSc; Jaco Conradie, BSc; Craig Nossel, MChB, MBA; Jill Borresen, BSc, PhD; Thomas Gaziano, MD, MSc

**Abstract.** A retrospective, longitudinal study assessed changes in participation in fitness-related activities and hospital costs over 3 years amongst members of an incentive-based health promotion program offered by a private health insurer.

**Design.** A retrospective observational analysis measuring gym visits and participation in documented fitness-related activities, probability of hospital admission, and associated costs of admission.

**Setting.** A South African private health insurer, Discovery Health, and the Vitality health promotion program.

**Participants.** 304,074 adult members of the Discovery medical plan, 195,467 of whom registered for the health promotion program and 111,767 members who were not on the program.

**Measurements.** Members were categorized for fitness-related activities on the basis of the frequency of gym visits.

**Measures.** Changes in objectively determined gym visits and registered participation in fitness-related activities over 3 years and measures of association between gym visits and participation (years 1–3) and subsequent probability of risk of hospital admissions (years 4–5). Hospital admissions and associated costs were based on claims extracted from the insurer's own database.

**Results.** The probability of a claim doubled by using linear logistic regression and cost of claims increased by using general linear models. Propensity scores were stratified and included age, gender, registration, per capita family disposable income, plan type, and the presence of a claim during the transition period, and these were used as covariates in the final model.

**Conclusions.** There was a significant decrease in the probability of inactive members (78% vs 68%) over 3 years. Members who remained highly active (year 1–3) had a lower probability ( $P < .05$ ) of hospital admission in years 4 to 5 (28.7% compared with those who remained inactive (22.5%)). The odds of admission were 1.75 times for non-registered gym visits per week (odds ratio, 1.7; 95% CI, 1.6–1.8).

**Conclusions.** We observed an increase in fitness-related activities over time amongst members of the incentive-based health promotion program, which was associated with a lower probability of hospital admission and lower hospital costs in the subsequent 2 years. *Am J Health Promot* 2010;23(10):1011–1016.

**Keywords:** Health Insurance, Wellness Program, Chronic Disease, Prevention Research, Manufacturing Research, Research purpose: modeling, relationship testing, descriptive; Study design: retrospective longitudinal, analytic; Disease measure: Behavioral, economic, hospital costs; Setting: private national health insurer; Health issue: fitness/physical activity; Strategy: education, self-help/behavior change, incentives; Target population: age: adults; Target population: individuals: health-behavior population.

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Financial Analysis

#### The Association Between Medical Costs and Participation in the Vitality Health Promotion Program Among 948,974 Members of a South African Health Insurance Company

Deepak N. Patel, MMed; Estelle V. Lambert, PhD; Rosanne da Silva, BSc(Hons), MSc; Mike Greyling, MSc; Craig Nossel, MChB; Adam Nouch, BSc; Wayne Derman, PhD; Thomas Gaziano, MD, MSc

#### Abstract

**Purpose.** Examine the association between the level of participation in an incentive-based health promotion program (Vitality) and separate medical claims among members of a major health insurer.

**Design.** A 3-year, cross-sectional, correlational analysis of engagement with a health promotion program and hospital claim expenditure (admission costs, days in hospital, and admission cost) of members of a national private health insurer.

**Setting.** Adult members of South Africa's largest national private health insurer, Discovery Health. Incentive member was the eligibility for voluntary membership in an incentive-based promotional health promotion program, Vitality Health. The study sample included 948,974 adult members of the Discovery Health plan for the year 2006/07 (from 1,141,151 total). 78% were members of the Vitality health promotion program.

**Measures.** The study sample was grouped based on registration and the level of engagement with the Vitality health promotion program into the following: not registered (17.7%), registered but not engaged with any health promotion activity (23.9%), low engagement (36.9%), and high engagement (19.5%). High engagement was defined as a person with the accumulation of an arbitrary number of points in the Vitality program, aligned against specific activities (frequency, fitness-related activities, assessment and counseling, and healthy choices). Hospital admission costs, the number of days in hospital, and hospital admission costs were compared among highly engaged members and those members who were not enrolled in the program, non-registered, and study engaged. Data were normalized for age, gender, plan type, and chronic disease status.

**Results.** Highly engaged members had lower rates for hospital, shorter stays in hospital, and lower admission costs compared with other groups ( $P < .001$ ). Low or no engagement was not associated with lower hospital costs. Admissions rates were also 2.7% lower for cardiovascular disease, 13.2% lower for cancer, and 20.7% lower for diabetes and metabolic disease in the highly engaged group compared with any of the other groups ( $P < .01$ ).

**Conclusions.** Engagement in an incentive-based health promotion program, offered by a health insurer, was associated with lower health care costs. *Am J Health Promot* 2010;23(10):1011–1016.

**Key Words:** Health Insurance, Wellness Program, Health Risk Appraisal, Chronic Disease, Prevention Research, Manufacturing Research, Research purpose: modeling, relationship testing, descriptive; Study design: cross-sectional, analytic; Disease measure: Behavioral, economic, hospital costs; Setting: private national health insurer; Health issue: fitness/physical activity; Strategy: education, self-help/behavior change, incentives; Target population: age: adults; Target population: individuals: health-behavior population.

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#### INTRODUCTION

Health care costs are increasing globally.<sup>1,2</sup> Among the major reasons for burgeoning costs are advances in health technology, newer and more expensive drugs, increasing costs of hospitalization, and the increasing burden of chronic diseases requiring more intensive treatments.<sup>3,4</sup> The increase in chronic diseases can be partially attributed to an aging population, particularly in developed countries, but combined lifestyle risk factors such as smoking, unhealthy eating, obesity, and physical inactivity share considerable responsibility for the increase.<sup>5</sup>

Recently some insurers have begun to offer incentive-based health promotion programs in an attempt to change health behavior and improve the health of their members.<sup>6</sup> It is recognized that improving the health of members is a more sustainable way of lowering long-term health care costs.<sup>7,8</sup> Numerous public health approaches or strategies have been suggested to improve health behavior in the general population and among select population groups.<sup>9</sup> The approaches that private organizations such as health plans offer may complement government actions, but there are limits to the scope of interventions that private organizations can adopt.

Moreover, in most countries, legislation prevents programs from requiring members to participate.<sup>10</sup> Interventions offered by health plans to

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[www.cdc.gov/pod/issues/2009/oct/06\\_0226.htm](http://www.cdc.gov/pod/issues/2009/oct/06_0226.htm) • Centers for Disease Control and Prevention 1

# Opbouw van de voordracht



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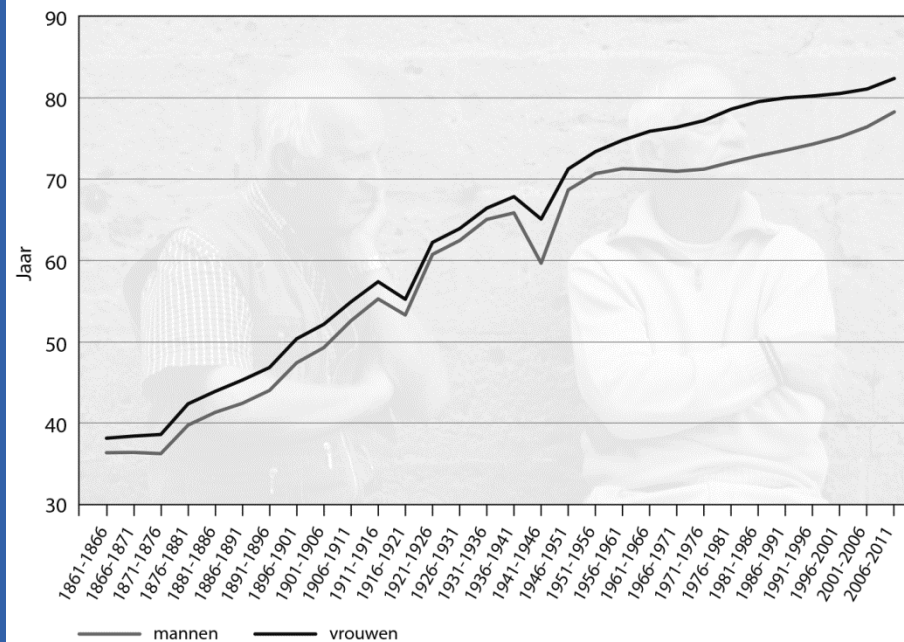


# Uit mijn Cappuccinoboek.....



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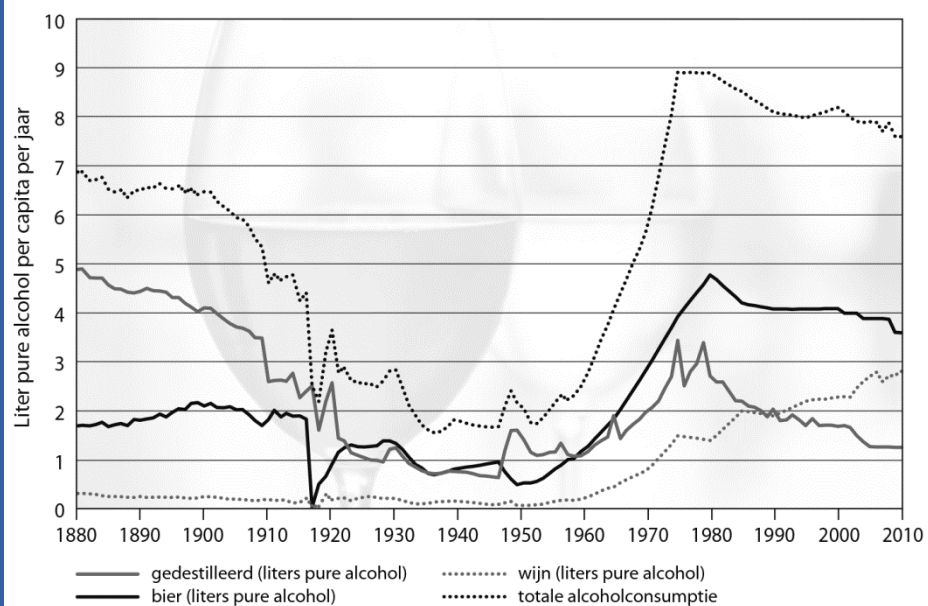
Afbeelding 2.1 Levensverwachting bij geboorte voor mannen en vrouwen: 1866 – 2011



Bron: Centraal Bureau voor de Statistiek, Den Haag/Heerlen 30-4-2014



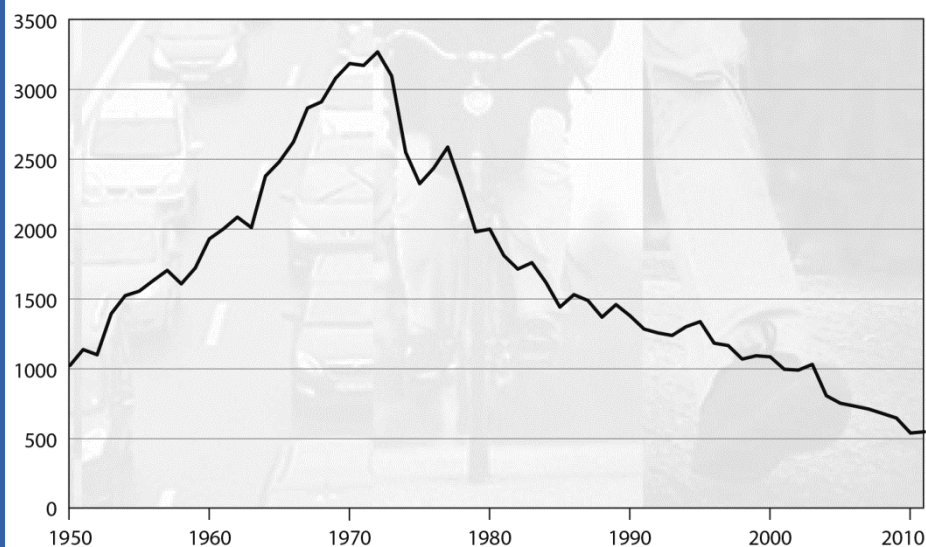
Afbeelding 2.2 Alcoholconsumptie in Nederland: bier, wijn en gedestilleerd, 1880 -2011



Bron: opgave in 2013 ten behoeve van dit boek door het Nederlands Instituut voor Alcoholbeleid



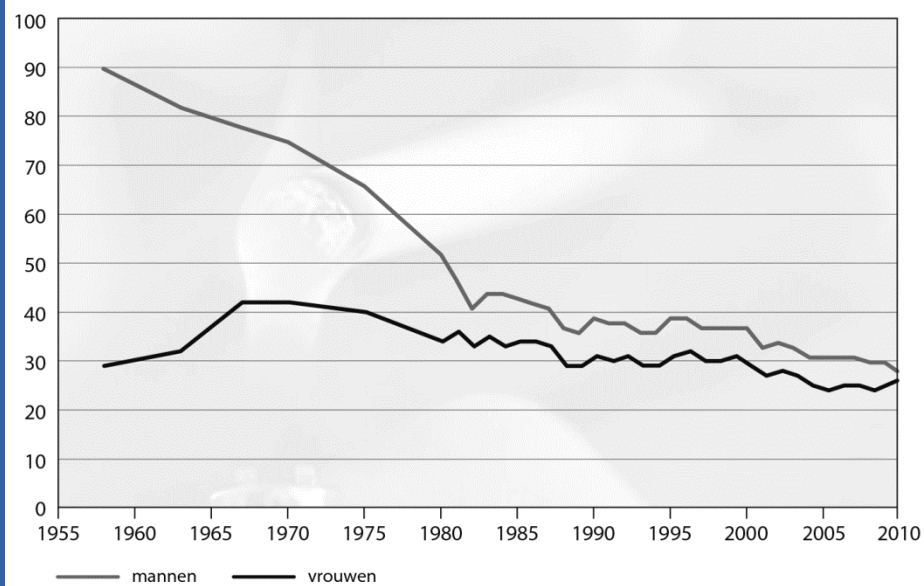
Afbeelding 2.3 Totaal aantal verkeersdoden 1950-2011



Bron: cijfers 1950 -2005: Stichting Wetenschappelijk Onderzoek Verkeersveiligheid (SWOV), De top bedwongen, balans van de verkeersonveiligheid in Nederland 1950-2005, Leidschendam, 2007. Cijfers 2006 -2012: Statline.cbs.nl geraadpleegd op 30 april 2014.



Afbeelding 2.4 Percentage rokers mannen en vrouwen 1958 – 2010



Bronnen: Gadourek: 'Riskante gewoonten' (1958); NOP & TON-enquêtes (1963-1975); TNS NIPO: 'Continu Onderzoek Rookgewoonten' (1979-2010).

# Wat werkte in het verleden bij preventie?



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- Gelijktijdig aanpak van omgeving, gedrag en prijs
- Een ramp stimuleert preventie
- Personen doen ertoe
- Overheid volgt en neemt niet het initiatief

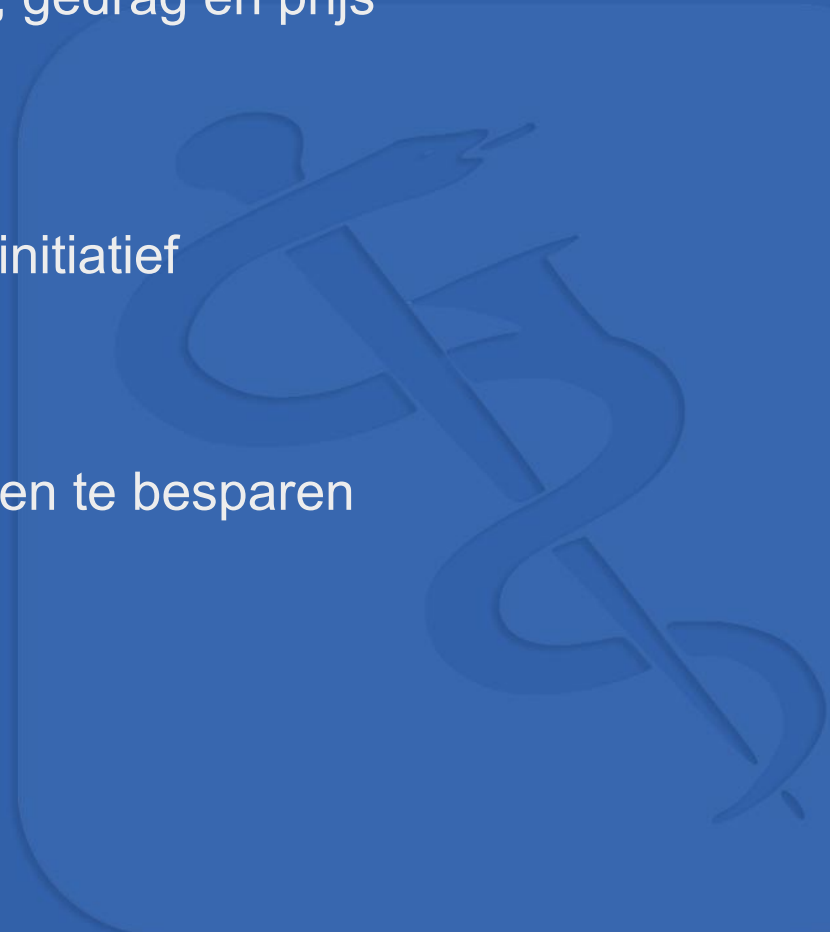


# Waaraan moet moderne preventie voldoen?



Guus Schrijvers

- Gelijktijdig aanpak van omgeving, gedrag en prijs
- Een ramp stimuleert preventie
- Personen doen ertoe
- Overheid volgt en neemt niet het initiatief
- Multi actoren aanpak
- Preventie is geen middel om kosten te besparen



# Opbouw van de voordracht



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# Moderne preventie, bijvoorbeeld:



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- Het melden en tegengaan van huiselijk geweld, kindermishandeling, vallen, zorg en dwang, ondervoeding, decubitus, depressie en alcoholmisbruik
- Het tegengaan van overgewicht, roken en overmatig alcoholgebruik
- Het voorkomen van eenzaamheid, sociale isolatie en onderlinge agressie
- Welzijn op recept
- Kankerrevalidatie; hartrevalidatie;
- Therapietrouw bevorderen bij chronische zorg
- Preventie van overbelasting mantelzorg
- Leefstijladvisering
- Tegengaan van hoge zorgconsumptie door SOLK



- In groepen en lokaal
- Blended learning
- Onderbouwd met een didactiek: cursorisch
- Geen nieuwe afhankelijkheid creëren



# Nieuwe omgevingsinterventies:



Guus Schrijvers

- Meegaan met de kernwaarden van de omgeving
- Make the healthy choice easier
- Uit je dak gaan zonder genotmiddelen, ja dat kan
- Stoppen-met-roken cursus aanbieden aan elke te opereren patiënt

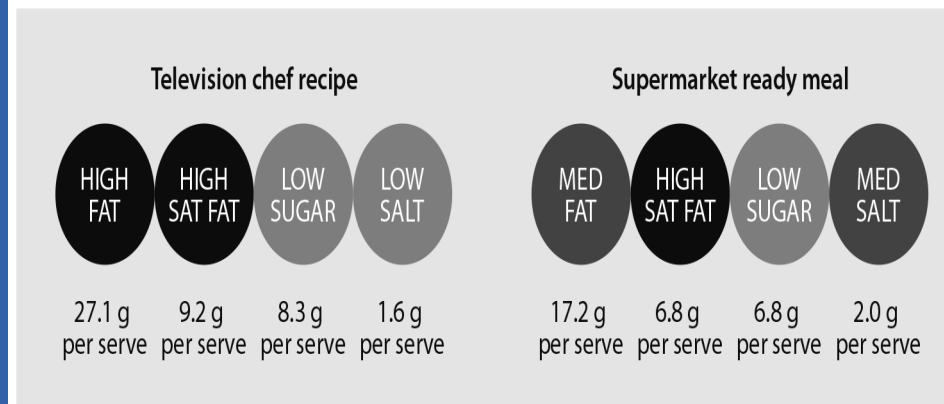
# Nieuwe omgevingsinterventies: terugdringen van overgewicht



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- Andere inrichting van woonwijken: meer groen
- Gezondheidsetikettering
- Calorieën per gerecht op menukaart

Afbeelding 2.8 Voorbeeld van een gezondheidsetiket



Bron: Howard S, Adams J, White M. Nutritional content of supermarket ready meals and recipes by television chefs in the United Kingdom: cross sectional study. *BMJ*. 2012 Dec 14;345:e7607. doi: 10.1136/bmj.e7607.

# Werken met financiële prikkels



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1. Voortaan hoge BTW op ongezonde levensmiddelen
2. Accijns op frisdrank
3. Spaarpunten verdienen door gezond gedrag
4. Korting op nominale premie indien chronisch zieken cursussen volgen
5. Gratis lidmaatschap van patiëntenorganisatie
6. Vouchers om te innoveren
7. Preventieve interventies in het pakket van de Zorgverzekeringswet
8. Minimumprijs voor alcohol

# Voor moderne preventie geldt:



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- Gezondheidsbevordering is libertair paternalistisch
- Motivational interviewing, dat is nodig
- Geld uit curatieve zorg naar preventie: shared savings
- Burger is co-producent van gezondheid
- Patient empowerment is van belang

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# Conclusie



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- Losse interventies werken niet of nauwelijks
- Multi actoren aanpak werkt wel
- Preventie had in het verleden 5x succes
- Moderne preventie vereist geïntegreerde aanpak van omgeving, gedrag en financiële prikkels



- Losse interventies werken niet of nauwelijks
  - Multi actoren aanpak werkt wel
  - Preventie had in het verleden 5x succes
  - Moderne preventie vereist geïntegreerde aanpak van omgeving, gedrag en financiële prikkels
- 
- **En dan hebben wij succes**



Ik dank u voor uw aandacht



# Ik dank u voor uw aandacht

Nog een reclamespot:



Guus Schrijvers

GUUS SCHRIJVERS



# ZORGINNOVATIE VOLGENS HET CAPPUCCINOMODEL

VOOR HETZELFDE GELD EEN BETERE GEZONDHEIDSZORG

Thoeris 

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[www.guusschrijvers.nl](http://www.guusschrijvers.nl)

# Contact?



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